

Get wise to buying a mobility vehicle



A guide to helping you make the right decision

A mobility vehicle can definitely improve your lifestyle. No longer will you be confined to your home, reliant on others and unable to fully control your own life.

- **Total Freedom**
- **Total Independence**
- **Total Dignity**

Making the right decision

The best way to ensure you make the right decisions is to see, and try, a wide range of models from different manufacturers. You should first contact your local BHTA specialist, and visit their local showrooms. Here you can see a number of models, and make proper comparisons of size, comfort and handling. You will also meet and get to know their staff and your backup team. If you cannot visit, then book a home demonstration, and try the different products in and around your own home. Give yourself time and try to avoid rush decisions.

Making an informed choice

Today it is increasingly common to see a scooter or power chair being used by people of all ages and abilities. People have now found out that these mobility vehicles are popular because without them they would be housebound, or restricted to only very limited distances, and that they are easy to control, economical to keep, and actually pretty good fun!

However, deciding on which model to see and which company to buy from is very important, and can be difficult. You need to know that the product is suitable for all your needs, and that the company is a qualified and experienced supplier. You need to know that they will look after you and your vehicle, now and in the future.

This is why the BHTA has produced this guide to help you choose the best combination of product and supplier, helping you to make an informed choice and decision.

Points to ask:

- Is the company a member of the BHTA?
- Does the company offer a choice of manufacturers and models?
- Is the company based near you with showrooms, servicing facilities, and on the road repair and service engineers?
- Can the company provide servicing and finance plans and information about comprehensive insurance?
- Do you know the cost of call outs and in-house servicing?
- Is the company able to provide other medical products you may require?
- Will the company provide details of another local approved repairer, when you are away on holiday in the UK?



Scooters – How do I choose?

There are many variations of scooter, offering differing features to suit you, the environment you live in, and the terrain you wish to cover. Here are some questions you will need to ask yourself:

- Is the scooter comfortable to ride?
- Can I get on and off it easily?
- Are the controls suitable and comfortable for me to use over a long period?
- Is the scooter going to suit my needs for at least a few years?
- Can the scooter carry me and my shopping?
- Will the scooter be suitable for all types of terrain I anticipate wanting to use it over?
- Do I need the scooter to be able to climb kerbs?
- Can I dismantle the scooter to transport it in the car if needed?
- Does the scooter give me the mileage range I need, not only when shopping locally, but also, for example, when I want to visit a National Trust stately home or gardens, participate in outdoor activities or when I go rambling?
- Is the scooter stable and safe enough for my needs?
- Do I have somewhere to store and charge up my scooter?

The models offered come in many styles: the smaller offering easy manoeuvrability, and portability, but often with smaller wheels which will not go up kerbs or over rough ground. Small batteries restrict range (possibly down as low as 10 miles), however they may be better for indoor or short journeys.

Note that dismounting and mounting kerbs with any mobility vehicle can be very bouncy, and for some people can be uncomfortable, but with the increased availability of dropped kerbs and pedestrian areas you should find the need for kerb climbing less necessary.

Powerchairs – making the right choice

Powerchairs are usually more difficult to select than scooters. Most of the aspects you would consider when buying a scooter still apply, but generally a powerchair user has more limitations to their personal mobility, and will probably be using their vehicle more regularly, often all day, and may depend on it in their home and outside.

Comfort and support are therefore generally more important than for a scooter.

Points to ask:

- Where do I want to use it? Indoors – size of doors? Outdoors – level or rough ground? Are dropped kerbs available?
- How far do I want to go?
- Do I need it to go in a car? Does it dismantle easily? Who will dismantle it? How often?
- Where will my vehicle be stored and charged?
- Will I be in the vehicle for long periods?
- Can I use it easily and safely?
- Do I need it to be adapted for my particular comfort and safety?
- Do I need special seating, backs, armrests, footrests?
- Is there clear indication of the amount of charge remaining?
- Is it available in different colours of frame and upholstery?
- Who will service my vehicle?
- Do I want extended warranty, insurance and a service contract?
- Does my supplier adhere to the BHTA Code of Practice?

Is it a good idea to buy second hand?

Buying a second hand scooter or wheelchair can be as difficult as buying a second hand car. But it is here that you will reduce the dangers if you buy from a BHTA specialist.

- They will check that your second hand vehicle is safe and road worthy, and they offer a proper guarantee.
- They will help you to assess its suitability.
- They will offer all the services of training and backup that you would receive if you had bought new.
- They will charge a fair price.

Training me to use my vehicle

All of your BHTA experts are keen to provide you with proper training to help you be in proper control and at ease with your newly found “legs”.

So ask them to accompany you in and around your home, and out to your local shops and venues. Your BHTA specialist will want you to feel confident so that you get the most pleasure and use from your new product.

Battery care

Looking after and regularly charging your vehicle will increase its reliability and reduce its running costs. You must always read your owner’s manual and take particular note about how to charge the batteries. Battery charging uses about the same electricity as a 100 watt light bulb, so it won’t eat you out of house and home.

For further information see the BHTA leaflet - ‘Get wise to getting more from your battery’.

Caring for my vehicle

Your BHTA mobility expert will always discuss the long term needs of you and your vehicle. After years of extensive design and development these products have become more reliable and durable, and you should enjoy independence without worry. However, you must appreciate that with time, as with any mechanical product, components can go wrong. It is at these times it is most important that you have taken your BHTA mobility expert’s advice on regular servicing plans, extended guarantees and policies. If you are unfortunate enough to break down, you will realise why it was so important that you have a BHTA mobility specialist supply your mobility vehicle. With factory trained and qualified service engineers, they will get you back on the road quickly and efficiently.

For years to come

Looking after your mobility vehicle properly will help you ensure trouble free mobility. However, just like a car, you should expect to incur some running expenses for servicing and new batteries, for example. So we recommend putting a little aside each week to cover maintenance costs, or alternatively, investigating extended warranties, service contracts and insurance.

We hope you enjoy your newly found freedom.

The BHTA represents nearly 400 companies, all of whom adhere to the BHTA Code of Practice, the only one in this industry to be approved by The Trading Standards Institute. BHTA member companies operate to higher standards of customer protection than the law requires.

New Loom House · Suite 4.06 · 101 Back Church Lane · London · E1 1LU
T 020 7702 2141 · F 020 7680 4048 · E bhta@bhta.com · www.bhta.com



Seen in all the best places